



## **AES and Satair sign a global collaboration agreement for spare parts**

29.06.2021, Bremen, Germany – AES and Satair, an Airbus subsidiary, have agreed to a multi-year distribution contract for spare parts for selected aircraft cabin products. The partnership agreement will run for five years and grants Satair exclusive global distribution rights for more than 20 part numbers, including direct light supply in galleys and lavatories, mood lighting in bar units, and Switch mode power supplies used in various areas of the aircraft cabin to power applications.

Vahit Ezer-Hagemann, CEO of AES GmbH, announces “At AES we are dedicated to the continual improvement of our products to ensure we meet, and exceed, tough requirements. We look forward to working with Satair bringing this dedication through our products to airlines worldwide.”

Morten Olsen, Head of Product Management, Satair, comments: “We are pleased with the addition of AES’ products to our portfolio of cabin items and with the benefits it will help us bring to our customers.”

As the exclusive distributor, Satair will be the single point of contact for spare parts covered by this agreement, and will, based on a global network, resulting in improved support capabilities to its airline customers.

### **About AES**

AES GmbH provides innovative and comprehensive products and services for the international aerospace and maritime industries. Their product portfolio ranges from LED lighting systems and power supplies to communication and information systems for airplane cabins. The company serves the OEM, VIP and MRO markets. Electrical engineering services include integral electrical design, qualification and certification consulting and support. AES was founded in Bremen in 1997. It employs roughly 160 people with various interdisciplinary competencies and skills at its headquarters in Bremen and Hamburg. AES’ worldwide customers include well-known aircraft manufacturers and airlines, shipyards as well as the makers of cabin interiors and galleys. Learn more at [www.aes-aero.com](http://www.aes-aero.com).

### **About Satair**

Satair is a global company and world leader in the commercial aerospace aftermarket. The company supports the complete life cycle of aircrafts with a full and integrated portfolio of flexible, value adding material management products, services and tailored support modules across all platforms. As a key part of Airbus customer services, Satair has exclusive or primary distribution arrangements for aerospace component manufacturers, and supplies parts to multi-fleet customer airlines and MRO companies. It also fulfils the material service support obligation for the in-service fleet of more than 11,000 Airbus aircraft. Visit [www.satair.com](http://www.satair.com).

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